OTE 87-7634

13 MAR 1987

MEMORANDUM FOR: Acting Director of Central Intelligence

VIA:

Executive Director

Deputy Director for Administration

25X1

25X1

FROM:

Director of Training and Education

SUBJECT:

Schedule for Career Trainee Graduation Ceremony,

18 March 1987

REFERENCE:

Memo to A/DCI from D/OTE dtd 8 Jan 1987

Subject: Career Trainee Graduation Ceremony

The following schedule is submitted in connection with your participation in the Career Trainee Graduation Ceremony on 18 March 1987 at 1000 hours in Room 1A07 Headquarters:

0955

ADDA arrives at your office to escort

you to 1A07 HQS.

1000

Arrive at 1A07 HQS. ADDA escorts you to

your seat.

1000

ADDA Introduction.

1005

A/DCI Remarks (from lectern).

Pause for applause. A/DCI says something like: "...and now the Director of

Training and Education will assist me in presenting the certificates."

A/DCI moves to center stage.

DTE moves to lectern.

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SUBJECT: Schedule for Career Trainee Graduation Ceremony, 18 March 1987

1015

Presentation of Certificates (DTE reads names and hands certificate to A/DCI.) The trainees will cross the stage from A/DCI's left and exit from the A/DCI's right.

At the conclusion of the ceremony, the ADDA will escort you to the rear of the room where we hope you will have a few minutes to chat informally with the Career Trainees before returning to your office.

2. Attached is a list of the trainees who will be honored at the ceremony and some proposed remarks for use in your talk.

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Attachments

Distribution:

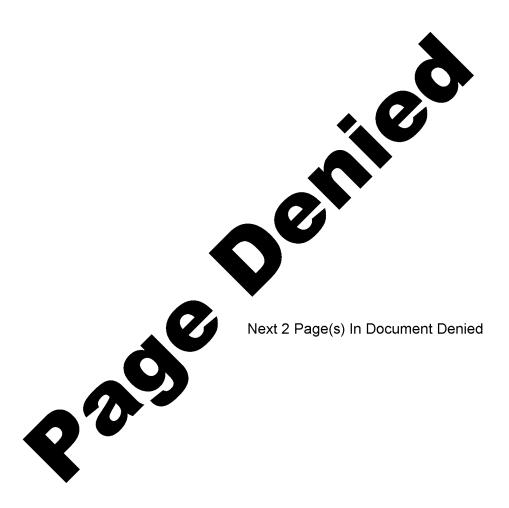
Orig - Addressee

- 1 Executive Director
- 1 Executive Registry
- 1 DDA
- 1 O/DTE
- 1 OTE Registry

1 - OTE/CTD

OTE/CTD

(13Mar87)



TACHMENT

FIRST OF ALL, LET ME SAY THAT I AM DELIGHTED TO BE HERE AS YOUR SPEAKER TO APPLAUD YOUR GRADUATION FROM THE CAREER TRAINING PROGRAM. ON SUCH OCCASIONS IT IS CUSTOMARY FOR SOMEONE LIKE ME TO SAY A FEW THINGS INFORMATIONAL, A FEW THINGS INSPIRATIONAL, AND PERHAPS A FEW THINGS "CONGRATULATIONAL." I HOPE TO DO ALL THOSE THINGS. BUT MOST OF ALL, I WANT TO CONVEY MY WARMEST PERSONAL CONGRATULATIONS TO EACH OF YOU AND TO REMIND YOU THAT COMPLETION OF THIS PROGRAM MARKS ONLY THE BEGINNING OF YOUR INTELLIGENCE CAREER. YOU WILL FIND CIA TO BE A CHALLENGING ORGANIZATION; I ONLY HOPE THAT OUR CHALLENGES ARE EQUAL TO YOUR EXPECTATIONS.

FORTY-FIVE YEARS AGO AN ORGANIZATION KNOWN AS THE OFFICE OF STRATEGIC SERVICES--OR OSS WAS SET UP BY GENERAL "WILD BILL"

DONOVAN, WITH PRESIDENT ROOSEVELT'S FULL APPROVAL, AS AMERICA'S FIRST INDEPENDENT INTELLIGENCE ORGANIZATION. OSS WAS THEN DEEPLY INVOLVED IN SUPPORTING OUR FORCES AND OUR FRIENDS IN DEFEATING THE AXIS POWERS WHO THEN CONTROLLED ALL OF EUROPE, MUCH OF EAST ASIA, AND A GOOD BIT OF NORTH AFRICA TO BOOT.

INDEED, WHEN GENERAL.....

INDEED, WHEN GENERAL DONOVAN ESTABLISHED THE OSS IN 1942,
HE ESTABLISHED AN ORGANIZATION WHICH EXEMPLIFIED THE HIGHEST
IDEALS OF EXCEPTIONAL PERFORMANCE AND DEVOTION TO DUTY. THIS
TRADITION HAS ENDURED THROUGH MORE THAN FORTY YEARS AS A CORE
VALUE OF THE CENTRAL INTELLIGENCE AGENCY. PROBABLY NO OTHER
INTELLIGENCE ORGANIZATION IN THE WORLD HAS ACHIEVED AS MUCH, OR
HAS GIVEN ITSELF SO DEEPLY, AS HAS THIS AGENCY. CLEARLY, THE
HISTORY OF THE WARTIME OSS AND THAT OF THE POSTWAR CIA IS A
HISTORY OF MEETING GREAT CHALLENGES--AND MEETING THEM
SUCCESSFULLY.

YOU--YOUR CLASS AND OTHERS LIKE YOU--WILL BE THE
INTELLIGENCE PROFESSIONALS WHO MUST MEET AND MASTER TOMORROW'S
CHALLENGES. IN YOUR RANKS THERE ARE A GOOD NUMBER OF CASE
OFFICERS, A SPRINKLING OF ANALYSTS, SOME SUPPORT OFFICERS, AND
SOME TECHNICAL SPECIALISTS. TOMORROW'S CHALLENGES MAY BE VERY
DIFFERENT FROM THOSE FACED BY OSS FORTY YEARS AGO OR BY CIA
TODAY. BUT THE CHALLENGES WILL NONETHELESS BE THERE--AND THEY
WILL TEST EACH AND EVERY ONE OF YOU. (PAUSE)

DURING YOUR TIME.....

DURING YOUR TIME IN THE CT PROGRAM YOU HAVE NO DOUBT HEARD HOW WE TOUT OUR COMPUTERS AND OUR HIGH-TECHNOLOGY EQUIPMENT.

YOU HAVE HEARD US EXTOL OUR MINIATURE ELECTRONICS HIGH
RESOLUTION CAMERAS, AND OUR SOPHISTICATED ELECTRONICS GEAR. YOU HAVE HEARD US PRAISE OUR FINISHED ANALYSIS AND OUR TIMELY REPORTING FROM AROUND THE GLOBE. AND YOU HAVE HEARD US PAEAN THE SUPPORT SERVICES SUCH AS LOGISTICS, MEDICAL CARE, AND TRAINING. AND IT IS RIGHT THAT WE SHOULD DO THIS.

BUT NONE OF THIS WOULD BE POSSIBLE WITHOUT HIGHLY-MOTIVATED OFFICERS LIKE YOU.

THE AGENCY EMPLOYEE IS THE MOST VALUABLE RESOURCE WE HAVE.

I WANT EACH OF YOU TO REMEMBER THAT. ONLY PEOPLE CAN MAKE AND

MOVE THE EQUIPMENT. ONLY PEOPLE CAN RISK THEIR LIVES OBTAINING

THE CRITICAL INFORMATION WE NEED. ONLY PEOPLE WITH BRAINS AND

INTELLECTUAL COURAGE CAN PEER THROUGH THE UNCERTAINTIES AND FOG

OF INTERNATIONAL AFFAIRS AND PRESENT CLEAR, CONCISE FINISHED

INTELLIGENCE TO OUR NATIONAL LEADERS.

THE KEY TO MEETING THESE CHALLENGES CONSISTENTLY AND WELL LIES IN THE EXCELLENCE OF OUR IDEAS, THE EXCELLENCE OF OUR KNOWLEDGE, AND MOST ESPECIALLY THE EXCELLENCE OF OUR EFFORTS.

EXCELLENCE LIKE QUALITY.....

EXCELLENCE, LIKE QUALITY, CANNOT BE DEFINED APART FROM THE THINGS THAT HAVE IT. EXCELLENCE IS ACTIVE. EXCELLENCE IS CURIOUS. EXCELLENCE IS BEING A BIT ADVENTURESOME--PERHAPS TAKING A RISK. EXCELLENCE IS GOING THE EXTRA MILE EVEN THOUGH YOU REALLY DON'T HAVE TO. EXCELLENCE IS INSPIRING OTHERS AND CHALLENGING THEM TO DO BETTER THAN THEIR BEST.

EXCELLENCE, ULTIMATELY, IS PEOPLE AND WHAT THEY DO, OR CREATE, OR ACHIEVE. EDISON'S REMARK "GENIUS IS ONE PERCENT INSPIRATION, AND NINETY-NINE PERCENT PERSPIRATION," IS CERTAINLY AN APPROPRIATE THOUGHT FOR SUCCESS IN THIS AGENCY. GREAT ACHIEVEMENTS ARE MADE BY PEOPLE. CHALLENGES ARE MET--AND MASTERED--BY PEOPLE. AND TRADITIONS ARE CARRIED ON BY PEOPLE.

FIVE OF THE CHARACTERISTICS THAT SHOULD BE SIGNPOSTS OF YOUR CAREER AT CIA ARE: DEVOTION, EFFORT, INGENUITY, ENTERPRISE, AND COURAGE.

<u>DEVOTION</u> -- IS A DEDICATION TO DOING THE JOB THAT FAR EXCEEDS EVEN THE HIGH STANDARDS WE REQUIRE OF OURSELVES.

EFFORT -- IS THE VOLUNTARY INVESTMENT OF SKILLS AND SWEAT TO MAKE THINGS JUST A LITTLE BIT BETTER FOR EVERYBODY ELSE.

INGENUITY -- IS THE.....

INGENUITY -- IS THE USE OF THOUGHT AND CREATIVITY TO BRING
NEW PRODUCTS OR SERVICES INTO BEING. SOMETIMES IT INVOLVES ONLY
SEEING FAMILIAR THINGS IN A NEW WAY.

ENTERPRISE -- IS THE WILLINGNESS TO STRIVE FOR SOMETHING
NEW DESPITE THE EASY TEMPTATION OF STICKING COMPLACENTLY TO THE
STATUS QUO.

COURAGE -- IS THE ABILITY TO PERSIST WITH A GOOD IDEA

DESPITE DIFFICULTIES, SETBACKS, RIDICULE, OR THE INDIFFERENCE OF

OTHERS.

WITH THESE FIVE QUALITIES, YOU WILL SUCCEED IN WHATEVER YOU DO.

WE ARE A FAMILY HERE AT CIA, AS ARE ALL CORPORATIONS, AND YET THE PECULIAR NATURE OF OUR BUSINESS PLACES AN EVEN GREATER OBLIGATION ON US TO ENSURE THAT THE COOPERATIVE SPIRIT OF BEING A FAMILY IS FIRMLY ESTABLISHED AND MAINTAINED. WE CIA PEOPLE CANNOT PUBLICLY ACKNOWLEDGE OR REVEL IN OUR SUCCESSES, OR EVEN SHOW PUBLICLY THE PRIDE IN SIGNIFICANT INDIVIDUAL CONTRIBUTIONS THAT IS POSSIBLE WITH SUCH EXCELLENT CORPORATIONS AS IBM, XEROX, AND OTHERS. WE MUST BE AWARE OF THIS LIMITATION AND THUS GO TO EXTRA LENGTHS TO ENSURE THAT AN ENVIRONMENT EXISTS WITHIN OUR WALLS THAT PERMITS SUCH RECOGNITION, AND ENGENDERS THE PRIDE WE FEEL FOR THE INTELLIGENCE BUSINESS. ONE SUCH CELEBRATION IS

WHEN WE HAVE.....

WHEN WE HAVE CONCLUDED OUR CEREMONIES HERE TODAY, EACH OF YOU WILL SET OFF ON A NEW CAREER PATH. YOU CAME TO US FROM MANY DIFFERENT AND VARIED BACKGROUNDS -- SOME OF YOU WERE ECONOMISTS, TEACHERS, LINGUISTS, HISTORIANS, ACCOUNT EXECUTIVES, AND MILITARY OFFICERS HERE BEFORE ENTERING ON DUTY. AND, FOLLOWING YOUR GRADUATION TODAY, YOU WILL AGAIN GO YOUR SEPARATE WAYS AS OPERATIONS OFFICERS, ANALYSTS, SUPPORT OFFICERS, AND IN MANY OTHER SPECIALITIES. BUT I HOPE THAT YOUR COMMON EXPERIENCE IN THE CAREER TRAINING PROGRAM HAS MADE EACH ONE OF YOU -- FIRST AND FOREMOST -- AN INTELLIGENCE OFFICER. WHATEVER DIRECTION YOUR CAREER MAY TAKE, REMEMBER THAT ALWAYS.

THROUGH THIS PROGRAM WE HAVE GIVEN YOU A HEAD START IN A CAREER THAT MANY ON THE OUTSIDE ENVY. FROM THIS POINT ON, YOU WILL BE JUDGED AND ADVANCED ON YOUR ACHIEVEMENTS AND ON THE QUALITY OF YOUR WORK. I WELCOME YOU TODAY AS FELLOW MEMBERS OF THE INTELLIGENCE PROFESSION AND AS COLLEAGUES IN AN ORGANIZATION THAT HAS EXCEPTIONAL SERVICE AS ITS CODE. I WELCOME YOU TO THE CHALLENGES YOU WILL MEET AND THE TRADITIONS THAT YOU WILL CARRY ON TO THE NEXT GENERATION OF INTELLIGENCE PROFESSIONALS. THANK YOU.